

ABLE -DED IVE 121 TED **ADMISSION GUIDE 2023-25**

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ONE OPPORTUNITY INFINITE POSSIBILITIES WHAT ALL WILL YOU BE?



THE FIRST STEP **DECIDES YOUR FUTURE BE WISE NOW**

The Jaipuria community fostered me to find and do things I enjoyed and led me to take the best direction based on what I liked. It has left a huge impact in my life! I am currently working my dream job and am forever grateful for Jaipuria to help get me to this point today.

MY TAKEAWAYS

• Self-belief • Knowledge & Skills Adaptability · Confidence

Hemant Head of Ticketing Live Entertainment Bookmyshow



Campuses

START YOUR IIIII TRANSFORMATIONAL JOURNEY

The BE school is your platform to explore your talent, immerse yourself in all the opportunities, prepare for challenges that lie ahead and build your best version.

Your peers come from 22+ states with dreams just like yours. And our faculty of experts are ready with an industry-tailored program to shape your future, here.

Give yourself two years of an extraordinary experience that will set the stage for you.

You have the power to choose your path. And change your destiny.

BEGIN NOW.

SHARAD JAIPURIA Chairman



DR. KAVITA PATHAK

Director, Jaipuria Lucnknow

The Jaipuria legacy has evolved continuously to the changing world. We believe that change is a great opportunity and learn ability ensures leadership at all levels. I look forward to the next batch of dynamic and determined individuals into the Jaipuria fold who will get to assimilate knowledge, an innovative mindset and new skills for a continuously changing world.



DR. DN PANDEY

Director, Jaipuria Noida

Jaipuria's curriculum offers learners an unparalleled advantage. While we pride on our research-led and industry -designed curriculum, we are proud of our expert faculty that brings academic excellence with business leadership to the classroom. As you joins the legacy, I am confident that you will take away a rare combination of service-mindedness, cutting-edge knowledge and business agility for the new world.



DR. PRABHAT PANKAJ Director, Jaipuria Jaipur

Jaipuria thrives on innovation and new learning as a culture. You will find innovative ecosystem that nurtures an entrepreneurial mindset with cross-functional expertise for risk taking in unforseen and challenging enviornment. I welcome you to build your future with a community of go-getters and achievers at Jaipuria.



DR. DEEPANKAR CHAKRABARTI

Director, Jaipuria Indore

Jaipuria is synonymous with growth and transformation. With our rigorous curriculum, deep industry mentoring and new age courses, learners evolve into pathbreakers and changemakers early on. I am confident that you will feel at home in this dynamic culture, learn new skills for the future and chart your growth from here.



One of the most respected and dedicated business groups of the country, the house of Jaipuria has acquired a place and stature of its own in the industrial arena. Ever since its inception in 1945, it has become a benchmark for latest innovations in technology and efficient management, along with its philanthropic activities.





DENIM 26 Million Meter/Annum WOVEN GREIGE 12 Million Meter/Annum COTTON YARN 14500 Metric Tonnes/Annum



A HYDRO POWER COMPANY

2 Hydropower Plants 5 MWs Production

iJaipuria

AN EDUTECH COMPANY OFFERING ONLINE COURSES

30 courses 1 Lac users



BOARD OF GOVERNORS

CHAIRMAN

SHARAD JAIPURIA

Chairman & Managing Director Ginni International Ltd. Ginni Global Ltd. Past President - PHDCCI

VICE CHAIRMAN SHREEVATS JAIPURIA

Executive Director Ginni International Ltd. | Ginni Global Ltd. Chairman, Education Committee, PHDCCI

MEMBERS

ANURAG DALMIA Vice Chairman Dalmia Bros. (P) Ltd.

ASHUTOSH GARG Founder Chairman and Managing Director, Guardian Lifecare

KAMAL GUPTA Corporate Consultant Former Technical Director, ICAI

MAHESH GUPTA Chairman KENT RO Systems

RAVI JHUNJHUNWALA Chairman LNJ Bhilwara Group RAJAN SAXENA Vice Chancellor NMIMS University

SALIL BHANDARI Corporate Consultant BGJCA Associates LLP.

SUDHIR JALAN Co - Chairperson **Rieter India (P) Ltd.**

YOGI SRIRAM Group Advisor to MD & CEO, Group HR, Larsen & Toubro Ltd.

Nominated AICTE Representative KAVITA PATHAK Director Jaipuria Institute of Management, Lucknow

DAYANAND PANDEY Director Jaipuria Institute of

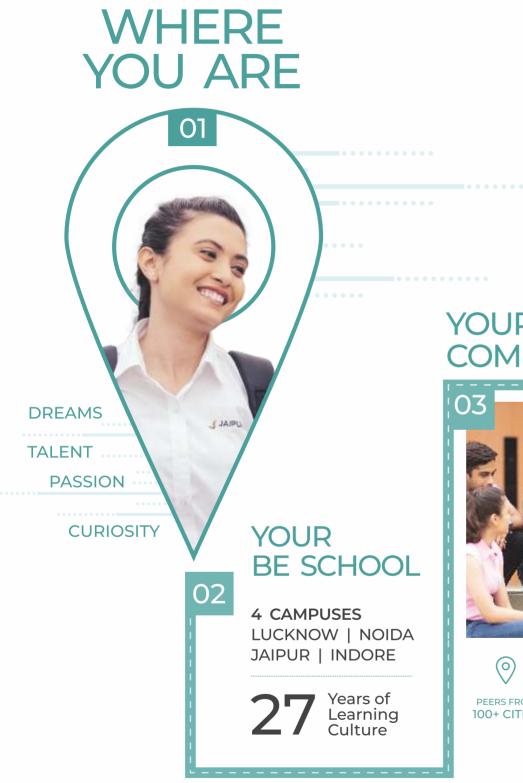
Management, Noida

PRABHAT PANKAJ Director Jaipuria Institute of Management, Jaipur

DEEPANKAR CHAKRABATI Director Jaipuria Institute of Management, Indore

..... OPEN UP TO TRANSFORMATION ······





YOUR COMMUNITY





YOUR HOME

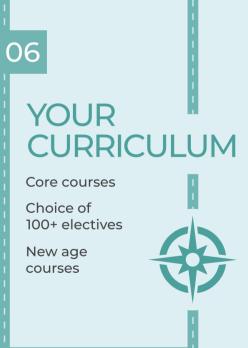
04 YOUR PLATFORM

Student clubs Competitions Conferences Life after 6 Guest speakers CSR activities Entrepreneurial lab Alumni chapter



Happy hostel $\widehat{\boldsymbol{\heartsuit}}$ Safe campus Ő Happening café Lifelong friends Homely food





YOUR POSSIBILITIES

80

Access to 375+ recruiters Connect with industry leaders Alumni mentoring Leadership opportunity Multi campus opportunity Placement support Career of the future



99 YOU EVOLUE Skills for industry Skills for industry Individual development plan and Mentoring Personality development

YOU BECOME

10

Thinker Innovator Adaptable Global minded Learner Leader Empathetic Action-oriented

YOU = MORE CAREER READY LIFE READY

Mukti Alumna 2018-20 Placed with **HDFC AMC**



Case based learning

YOUR

LEARNING

Research led knowledge

Tech-enabled delivery

Rigorous industry training



WHO SAYS YOU HAVE TO BE SOMETHING? YOU CAN BE EVERYTHING YOU WANT.





The Jaipurian culture challenges you to think critically, learn continuously and lead with responsibility. I discovered my vision and the course helped me to sharpen my leadership skills. I am now proud to be leading a team in my organization.

My key takeaways - Curiosity, confidence and communication skills.

Kush Alumnus 2010-12 AVP, **Barclays**

BE MORE THAN YOUR ASPIRATION

To be a Jaipurian is to explore, learn and grow more. Take every opportunity to discover all that you can be - from a dreamer to a doer, thinker, innovator, creator, leader - the list is endless, just like your unique potential.

#2 LEARN

YOUR JOURNEY OF BECOMING A JAIPURIAN

#1 THINK

Ask questions, contemplate, explore new avenues. After all, what you think is what you become.

#4 INNOVATE

Think uniquely, traverse new roads, achieve the extraordinary, keep it simple. Discover new routes to success.

#2 LEARN

Seek the truth, pursue it, reach out. Be ready to head anywhere,as long as it's forward.

#5 CHOOSE

Weigh your options, prioritize, take your pick, try the new, accept challenges. Understand the power of risk-taking.

#3 IMBIBE

Absorb, experience, appreciate, as much as you can. Let go of insecurity, start feeling proud of who you are.

#4 MMOVA

#6 LEAD

Take charge, blaze a new trail, be a trendsetter. Management is doing things right, leadership is doing the right things.

ONE JAIPURIA GIVES YOU 4X **OPPORTUNITIES AND 1 TRANSFORMATIVE EXPERIENCE**

One of the perks of being a student here is the 4 campus integration. It simply enhanced my cross cultural study experience. The highlights of my learning was the student and faculty exchange across campuses. It further broadened my career opportunities through centralised placement process.

My Key Takeaways - Take every opportunity to maximise your growth.

Hardik PGDM 2020-22 Placed with Whirlpool



WHY ONE JAIPURIA Curriculun

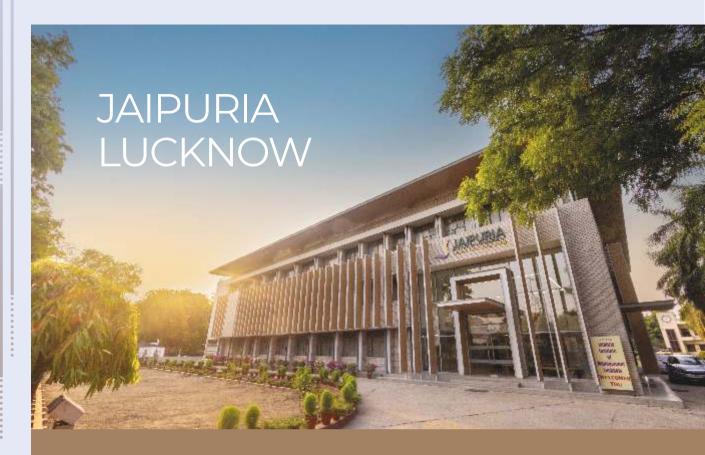




Faculty Admissions









Amongst all Management Institutes in India **(NIRF, 2022)**, Ministry of Education, Govt. of India

NAAC Accredited Institute Graded autonomy by AICTE

NBA Accredited PGDM Programmes **AIU** Recognised PGDM as equivalent to MBA

Business Education Alliance

DO YOU KNOW?

Jaipuria Lucknow is the mentor institute for other institutions for NAAC accreditation process.

AACSB

COURSES OFFERED

Post Graduate Diploma in Management (PGDM)

Post Graduate Diploma in Management -**Financial Services** (PGDM-FS)

Post Graduate Diploma in Management -Retail Management (PGDM-RM)

Fellow Programme in Management (FPM)



Management Simulation Workshop

in any



Management Fest - Ojas



Jaipuria's PGDM is not only limited to class room learning. The multifaceted events and extra curricular activities in campus helped us to prepare for any challenges and roles.

Aditya PGDM 2020-22 Placed with AMUL





21



St Amongst all Management Institutes in India **(NIRF, 2022)**, Ministry of Education, Govt. of India

NBA Accredited PGDM Programmes **AIU** Recognised PGDM as equivalent to MBA **NAAC** Accredited Institute

> Business Education Alliance

AACSB

Graded autonomy by

DO YOU KNOW?

Ministry of Education's Innovation Cell has awarded 4 Star rating for Promoting Innovation & Start-up to Jaipuria Noida campus.

COURSES OFFERED

Post Graduate Diploma in Management (PGDM) Post Graduate Diploma in Management -Marketing (PGDM-M) Post Graduate Diploma in Management -Service Management (PGDM-SM)

Fellow Programme in Management (FPM) Online PGDM (2 Years)



Jaipuria Noida Alumni Mee











Industry Mentors Meet



This programme has surpassed all of my expectations. The entire programme is very welldesigned and adds tremendous value to my longterm career aspirations.

Pankaj PGDM 2020-22 Placed with PhonePe



_eadership Meet



Coffee with Alumni (An Alumni Interaction Series)

JAIPURIA JAIPUR

8 St Amongst all Management Institutes in India (NIRF, 2022), Ministry of Education, Govt. of India

AND DE NO

Graded autonomy by **AICTE** ATT IN A LOCAL

AIU[^]Recognised PGDM as equivalent to MBA **NBA**[^] Accredited PGDM Programme



DO YOU KNOW?

Jaipuria Jaipur is recepient of National Unicorn of Happiness Award by AICTE

- COURSES OFFERED

Post Graduate Diploma in Management (PGDM) Post Graduate Diploma in Management -Service Management (PGDM-SM) Fellow Programme in Management (FPM)



Nukkad Natak Performance



Glimpses from Abhyudaya - Annual Fest



Leadership Lab

1441413331111



The whole learning process at Learning and fun goes here hand in made my journey awesome.

Astha PGDM 2020-22 Placed with TATA Capital



Fresher's Day Celebration

JAIPURIA INDORE



Rank Band **102-125**th Amongst all Management Institutes in India (NIRF, 2022), Ministry of Education, Govt. of India

AICTE Approved PGDM Programme **AIU** Recognised PGDM as equivalent to MBA

NBA Accredited PGDM Programme



DO YOU KNOW?

Under 'Jai-Care' Initiative, Jaipuria Indore has multiple tie-ups with NGOs to nurture students as responsible citizens.

- COURSES OFFERED

Post Graduate Diploma in Management (PGDM) Fellow Programme in Management (FPM)



Amazing campus. Each day has been momentous. Hostel life, peer learning, mentors' group, club activities, motivation from faculty, and the diverse culture are the best part at Indore campus.

Bosco PGDM 2020-22 Placed with ANZ Bank

SOFINDIA

CleanMax





Project Presentation

Jai Utsay - Annual Fest



Indoor sports facility at campus







Model United Nation

WHEN IT COMES TO FUN AND LEARNING MORE IS LESS, AT JAIPURIA



As Jaipurians, we enjoy a very vibrant and enriching student life. Hostel life has been most memorable. The small-knit community has allowed me to participate, be seen, and succeed in whatever I put my mind to.

My Key Takeaways - Turn every opportunity in your favour.

Priyanshi

PGDM 2020-22 Placed with **Deloitte**





PGDM

Post Graduate Diploma in Management is the key to career in business management. Well established and perfected over time, Jaipuria's PGDM is an integrated programme designed in the context of the ever evolving business world. Its industry-centric curriculum packed with live projects, and case studies, give you an edge with the flexibility of choosing specialisations in any of the functional area of management viz; Business Analytics, Finance, HR, Marketing and Operations Management.

Offered at Jaipuria Lucknow, Noida, Jaipur & Indore

PGDM (FINANCIAL SERVICES)

The PGDM (Financial Services) programme equips you to succeed in the growing banking, insurance and investment sectors. It equips you with technical and conceptual advances in finance & financial planning.

Offered at Jaipuria Lucknow

PGDM (SERVICE MANAGEMENT)

PGDM (Service Management) prepares you with theories and practices of various functional areas of service management. It enables you to take any role in consulting, analytics and other service domains.

Offered at Jaipuria Noida & Jaipur

PGDM (MARKETING)

PGDM (Marketing) equips you with marketing management skills and in-depth knowledge of new marketing functions. A large part of the learning is based on being at the market place and interacting with customers, working on live projects and internships.

It prepares you as a wholistic marketing professional.

Offered at Jaipuria Noida

PGDM (RETAIL MANAGEMENT)

PGDM (Retail Management) helps you specialize with concepts and innovative management practices for the Retail Industry. The programme has since evolved, and today encompasses strong integration with marketing and new age e-tailing.

Offered at Jaipuria Lucknow

COURSE STRUCTURE

15 ELECTIVES 5 WORKSHOP MODE COURSES

21 CORE COURSES

SUMMER INTERNSHIP PROGRAMME (8-12 WEEKS)

GAIN EXPERTISE WITH **SPECIALISATIONS**

PGDM

SPECIALISATIONS THAT ARE FLEXIBLE TO MATCH YOUR CAREER ASPIRATIONS

DUAL	6 courses from		ses from	2 courses from		One elective which can be chosen
Specialisation	Specialisation-I		lisation-II	Liberal Arts		from any domain except Liberal Arts
SINGLE	Minimum 9 courses		2 courses from		4 courses from any	
Specialisation	from any specialisation		Liberal Arts		domain except Liberal Arts	
1710	-		-	200		Contract of the second s



PGDM (Marketing) | PGDM (Service Management) PGDM (Financial Services) | PGDM (Retail Management)



Specialisation offered; Marketing, Finance, HR, Operations Management, and Business Analytics. **Sector Specialisation offered**; Marketing, Service Management, Financial Services, and Retail Management.

Note: The specialisation and course structure may change as per industry requirement and AICTE guidelines.

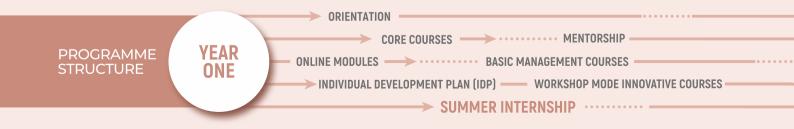
WHY FOLLOW OTHERS WHEN YOU CAN CHOOSE YOUR OWN PATH



WHAT WILL TWO YEAR JOURNEY LOOK LIKE ?

YEAR ONE OF SETTING YOUR FOUNDATION

Year one is an opportunity to gain knowledge and build skills. It starts with an orientation, which is followed by an Individual Development Plan that helps you to design your journey ahead. You find like-minded peers and an extraordinary faculty team to support you. You can collaborate and learn from each other. Classroom learning, live projects and internships enriches your learning experience.



SUMMER INTERNSHIP - A PREP FOR THE REAL WORLD

Jaipuria gets you on the ground and running, right in the first year. Summer internships help you test and apply your knowledge. They also give you the first real, insider's view into the industry. This 60-90 days internship is a critical component, as it prepares you for the journey ahead.

YEAR TWO OF GROWTH AND GLOBAL OPPORTUNITIES

The second year is a preparation for future challenges. You get to choose 15 electives from a bouquet of courses and specialize in respective domains. The unique initiative-uncampus offers you an opportunity to study at another campus for a trimester. Thereby you can enhance your learning as you collaborate and learn from peers as well as from faculty. Jaipuria literally gives you wings to fly with it's global exchange programmes that helps you acquire global exposure & become ready for the global stage.



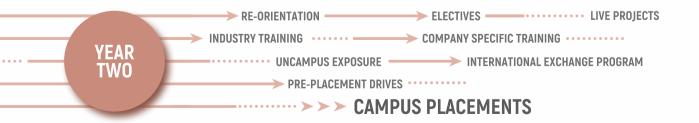
My two years at Jaipuria has been extremely enriching and complimentary. As I am passionate about numbers, the management foundation we learnt in the first year provided me with the necessary background. On the other hand the 2nd year gave me the indepth knowledge about finance.

My Key Takeaways - Live projects, internship and enriched learning.

Kritika PGDM 2020-22 Placed with IDFC First Bank

PLACEMENT SUPPORT TO HELP YOU FIND YOUR WINGS

Jaipuria's curriculum is immersive and well integrated with industry requirements. Along with placement assistance you will also be trained and groomed for the corporate world, before you step into it.



MAKE AN IMPACT IN MARKETING

(



LEADING ALUMNI FROM SALES & MARKETING DOMAIN



Mohit Agrawal Sales Director-South Asia Warwick Fabrics (Australia) Batch 1995-97



Nitin Kurup Senior Product Head ICICI Bank Batch 1998-00



Himanshu Trivedi Head TASC Paytm Payments Batch 2000-02



Parul Chhabra Vice President -Branding and Communication House of Diagnostics Batch 2002-04



Surabhi Singh Director Monetisation Zepto Batch 2002-04



Nripendra Datta Zonal Head Maruti Suzuki Batch 2004-06



Kunal Chadha Senior Product Manager, Tata Digital Batch 2006-08



Sarthak Jeswani Business Development Manager Thomas Cook India Batch 2013-15



Vivek Mishra AVP HSBC Batch 2013-15



PLACEMENT HIGHLIGHTS (Batch 2020-22)



Mrinmoy Lahkar Placed with Reliance BP Mobility Ltd.



Prateek Kumar Rai Placed with TVS Motor Company



Aman Tripathi Placed with Schneider Electric



Niharika Srivastava Placed with Dabur



Shubhra Goyal Placed with AKZO Nobel

MENTORED BY KNOWLEDGE MAKERS



Anubhav Mishra Associate Professor Ph.D. (IIM-L)

Research Area: Marketing

Teaching Area: Consumer Behavior, Digital Marketing, Marketing Management, Integrated Marketing Communication, Marketing Research



Deepak Halan Associate Professor Ph.D. PGDM (IFIM), B.Tech (NIT)

Research Area: Online Retail and Green Marketing

Teaching Area: Market Strategy & Research



Rekha Attri Associate Professor Ph.D. (UPES), PGDM

Research Area: Services Marketing, Brand Management, Consumer Behaviour

Teaching Area: Brand Management & Marketing



Santosh Sood Adjunct Professor PGDM (IIM-A) B.E.(Mechanical);

Research Area: Brand Positioning and Communication

Teaching Area: Brand Communication and Marketing

STUDENT SPEAK



What brings me excitement about Jaipuria is the knowledge and experience that I have gained and will continue to gain. The grueling curriculum combined with Jaipuria's extra curricular and club activities have helped me strengthen and create new skills that I can utilize in my future career.

Mohit PGDM 2022-24

OUR ELECTIVES IN SALES & MARKETING

- Advanced Research Techniques in Marketing Advertising and Sales Promotion **Brand Management** Business to Business Marketing Consumer Behaviour **Customer Relationship Management** Data Mining for Consumer Insights **Demand Forecasting Digital Marketing Distribution & Channel Management** E-Marketing Innovations in Rural Markets Integrated Marketing Communication **ITES in Rural Markets** Luxury Marketing Managing Online Retail **Marketing Analytics** Marketing for Internet, New Media & Mobile Marketing Innovation for Social Change Marketing Innovation Management
- Marketing of Financial Services Marketing on Internet Marketing Planning and Control Marketing Research **Marketing Strategies** New Media and Mobile **Online Branding & Reputation Management Product and Category Management Rural Consumer Behavior** Rural Ecosystem **Rural Healthcare Rural Marketing Rural Research Rural Selling and Distribution** Sales Management and Business Development Sales Techniques & Documentation Services Marketing Shopper Behaviour Strategic Marketing

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.

LEAD THE FUTURE IN FINANCE



LEADING ALUMNI FROM FINANCE DOMAIN



Ashoka Joshi Vice President Axis Bank Batch 1998-00



Nishant Mohnot Director, Client Capabilities McKinsey & Company Batch 2002-2004



Somit Chitrey Global Head Fraud Risk Standard Chartered Bank Batch 2002-04



Ayush Nigam VP & Regional Investment Head Citibank India Batch 2002-04



Himanshu Bhardwaj National Credit Manager IIFL Home Loans Batch 2003-05



Ashafaque Ahamed Vice President IndusInd Bank Batch 2005-07



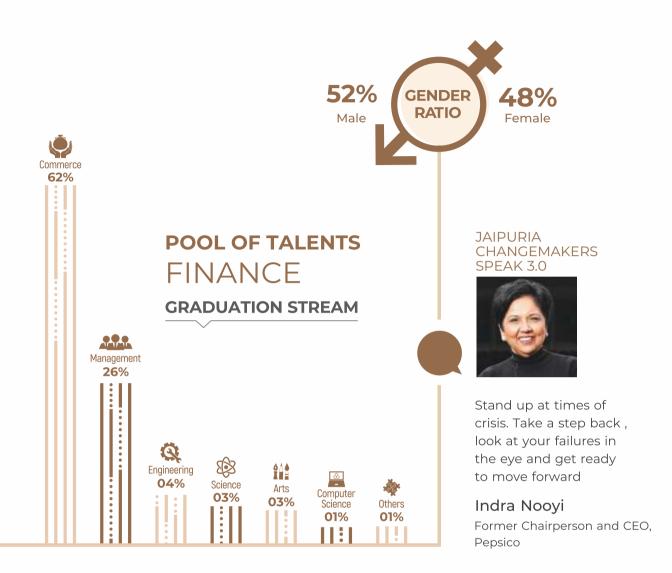
Rashmi Prasad Tax Manager PwC Batch 2008-10



Sajal Chaturvedi Master Credit Specialist American Express Batch 2012-14



Himanshu Sharma Credit Head HDFC Batch 2015-17



PLACEMENT HIGHLIGHTS (Batch 2020-22)



Aniket Kumar Placed with ANZ Bank



Dishu Upreti Placed with KPMG



Aayush Manral Placed with Wipro Ltd. (Blackstone)



Arjun Singh Placed with PwC



Shaleen Tripathi Placed with Phonepe





Sandeep Varshneya Associate Professor Ph.D. (NUS) PGDBM (XLRI)

Research Area: Corporate Finance, Political Economy, Banking, Entrepreneurship Teaching Area: Corporate Finance, Corporate Valuation, Investment Management, Banking



Amit Shrivastava Professor Ph.D, PGDFM M.Com.

Research Area: Managerial Accounting & Venture Capital Teaching Area: Financial Reporting & Analysis, Management Control Systems, Working Capital Management, Entrepreneurial Finance



Rashmi Chaudhary Associate Professor Ph.D., CA (ICAI), M.B.A (Finance)

Research Area: Asset Pricing, Financial Markets and Corporate Finance.

Teaching Area: Investment Management, Equity Research, Financial Accounting



Nupur Gupta Associate Professor Ph.D. (BIT), M.B.A (ICFAI), CFA

Research Area: Financial Markets & Economy, Asset Pricing

Teaching Area: Corporate Finance, Investment Management

STUDENT SPEAK



The programme is known for its academic rigour. But the small class sizes created an outstanding learning environment. After internship and live projects, I realized that much of what I was learning in class is directly applicable to real-life situations.

Kshitij PGDM 2022-24

OUR ELECTIVES IN FINANCE

- Actuarial Sciences Advanced Corporate Finance Advanced Financial Statement Analysis and Valuation Applied Econometrics **Banking Operations Banking Systems** Block chain & Machine Learning **Business Valuation** Corporate Banking Corporate Restructuring Corporate Tax Planning Corporate Valuation **Credit Analysis** CRM in Banking and Financial Services Equity Portfolio Management Equity Research Financial Derivatives & Risk Management **Financial Management Financial Markets & Institutions Financial Markets & Services** Financial Modeling & Analysis **Financial Planning Financial Statement Analysis**
- **Fixed Income Securities** Insurance Accounting Investment Banking Investment Management Management of Banking & Financial Services Market Micro structure Micro Finance Principle of Life Insurance Principles of General Insurance Private Equity & Venture Capital Product and Service Costing **Project Finance Retail Banking** Risk Management in Commercial Banks **Rural Banking Treasury Management Underwriting & Claim Management** Wealth Planning Working Capital International Finance **Behavioral Finance** Finance Econometrics using R

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.

UNCOVER YOUR TALENT IN HUMAN RESOURCE

6



LEADING ALUMNI FROM HUMAN RESOURCE DOMAIN



Shalini Naagar Director HR Baxter International Inc Batch 1997-99



Vivek Pandey Associate Vice President HR HCL Technologies Batch 1997-99



Priyam Mitra Vice President Human Resources Alepo Technologies Batch 2001-2003



Joshita Tandon AVP and Head CHR and People Analytics SRF Limited Batch 2003-05



Vishal Mittal Director Human Resources Vancouver Aquarium Batch 2003-05



Moonmoon Ghosh Scrum Master TA Informatics Philips Batch 2006-08



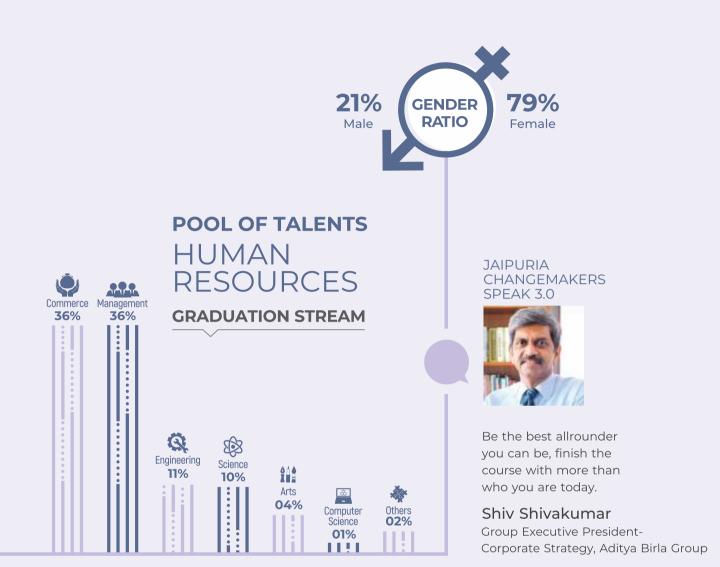
Sanchayika Choudhary Joshi Senior Consultant-International HR IRIS Software Batch 2012-14



Richa Pandey Recruiting Associate Accenture Batch 2013-15



Shubhi Tripathi Human Resources Manager Zomato Batch 2013-15



PLACEMENT HIGHLIGHTS (Batch 2020-22)



Kamakshi Khanna Placed with ION group



Ashita Bhandari Placed with TVS Motor Company



Tanisha Chaubey Placed with Novo Nordisk



Ronak Malhotra Placed with Blue Star Ltd



Kankana Borkakati Placed with Deloitte

MENTORED BY KNOWLEDGE MAKERS



V P Singh Distinguished Professor Ph.D., Fellow Program in Management (University of Leeds)

Research Area: Employee Engagement, Coaching & Mentoring, Competency Mapping Teaching Area: Leadership, HR, Organizational Development



Shalini Srivastava Professor Ph.D. (University of Lucknow), MA

Research Area: Managerial Effectiveness, Student Engagement, Employee Engagement

Teaching Area: Organisational Behaviour & Human Resource



Pallavi Srivastava Associate Professor Fellow (MDI), PGDM

Research Area: HR-IT interface, employer branding, Travel psychology, sustainable HRM

Teaching Area: Organizational Behaviour, Human Research Management, Talent Acquisition, Learning & Development and HR Analytics



Pragya Gupta Associate Professor Ph.D. (IP University), MBA

Research Area: Employee Engagement, Performance Management, Compensation Management, Strategic thinking

Teaching Area: Human Resource-Organization Behaviour

STUDENT SPEAK



I'm impressed by the learning environment and quality of education here at Jaipuria. The institute has truly been a launch pad and has enabled me to thrive. I've formed meaningful connections with colleagues and the faculty make me feel at home with their patience and kindness.

Harshita PGDM 2022-24

OUR ELECTIVES IN HUMAN RESOURCE MANAGEMENT

Advanced HRM

- Compensation Management Competency Mapping & Assessment Cross Cultural Sensitivity Employee Relation and Labour Law Human Resource Information System Industrial Relations & Labour Laws Interpersonal Skills & Team Management Leadership and Change Management Learning & Development
- Organisation Change & Development Performance Management System Talent Acquisition Panchtantra and Management Management Wisdom as in Indian Scripture Developing Resillence Skills Life Skills for Career Success Psychological Communications International Human Resource Management

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.



LEADING ALUMNI FROM RETAIL DOMAIN



Sanchit Lakhtakia Senior Business Manager Lifestyle International Batch 2007-09



Samarth Kapoor Manager Marketing Dr. Lal PathLabs Batch 2008-10



Neeraj Singh Branch Manager Whirlpool Batch 2008-10



Anurag Khare Category Lead Udaan.com Batch 2009-11



Shivam Srivastava Lead Operations Support Flipkart Batch 2009-11



Ankit Bhatt Branch Manager TTK Prestige Batch 2010-12



Apoorva Awasthi Human Resources Head - North Shoppers Stop Batch 2011-13



Swati Pandey Merchandiser Lowe's Companies, Inc. Batch 2011-13



Tulika Chopra HR Business Partner Meesho Batch 2013-15



POOL OF TALENTS



JAIPURIA CHANGEMAKERS SPEAK 1.0



There are no bounds in seeking knowledge; only ego comes in the way!

Suresh Narayanan CMD, Nestle India

PLACEMENT HIGHLIGHTS (Batch 2020-22)



Manan Chadha Placed with Bluestone



Ritika Sharma Placed with Reliance Retail



Harsha Sharma Placed with Max Fashion



Dharmendra Panthi Placed with Pantaloons



Riddhi Gupta Placed with Aditya Birla Fashion

MENTORED BY KNOWLEDGE MAKERS



Reeti Agarwal Associate Professor Ph.D, PGDM

Research Area: Customer Relationship Management, Customer Satisfaction, Loyalty and Repurchase Behaviour

Teaching Area: Marketing Management and Customer Relationship Management (CRM)



Himanshu Misra Associate Professor Ph.D, M.I.B.A

Research Area: Technology and its applications in marketing, Consumer decision making, Brand and market behavior, Rural markets

Teaching Area: Marketing



Shubhendra Parihar Associate Professor Ph.D, MBA

Research Area: Pharmaceutical Marketing, Business & Technology, Developmental economics

Teaching Area: Marketing and General Management



Shalini Nath Tripathi Associate Professor Ph.D, MBA

Research Area: Services Marketing, Marketing Strategy Teaching Area: Marketing Management,

Sales Management & Services Marketing

STUDENT SPEAK



With focused courses that have a practical application behind every theoretical approach, I've been able to put everything that I've learned in class into practice. At Jaipuria, you will not only get closer to your goals, but will grow as a person through the meaningful relationships you will form here.

Yuvraj PGDM 2022-24

OUR ELECTIVES IN RETAIL MANAGEMENT

- Consumer Behaviour Customer Relations Management Demand Forecasting Distribution & Channel Management Excellence in Retailing Franchising and Global Retailing Luxury Marketing Mall Management and Event Management Merchandise and Category Management for Retailers Merchandising New Store Planning
- Product and Category Management Retail Buying Retail Marketing Retail Store Management Rural Retailing Store Designing and Visual Merchandising Store Operation Warehousing Design Management Merchandise Buying Retail Analytics Managing Private Labels

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.

ACCELERATE YOUR GROWTH IN OPERATIONS MANAGEMENT



20

LEADING ALUMNI FROM OPERATIONS DOMAIN



Abhishek Gupta Vice President Cloud Operations American Express Batch 1997-99



Divya Mehra SVP & Head -Business Operations Motilal Oswal Financial Services Batch 2003-05



Gyanesh Kumar Vice President Partnership Distribution **Tata AIA Life Insurance** Batch 2000-02



Saibal Paul Associate Vice President Account Management Evalueserve Batch 2001-03



Anant Chaturvedi Retail Operations Manager Jockey International Batch 2010-12



Himanshu Agarwal Team Lead Operations Flipkart Batch 2011-13



Indraneel Naskar Senior Operations Manager Swiggy Batch 2012-14



Shivani Agarwal Senior Business Process Associate Tata Consultancy Services Batch 2012-14



Banmeet Kaur Business Operations Manager Amazon Batch 2016-18





POOL OF TALENTS



JAIPURIA CHANGEMAKERS SPEAK 1.0



Culture and execution eat strategy for breakfast, lunch and dinner

Aditya Ghosh Co-Founder, Akasa Air, Former President, IndiGo

PLACEMENT HIGHLIGHTS (Batch 2020-22)



Mahavirsing purchit Placed with Aron Global



Sebya Yadav Placed with BlueStone



Saloni Jain Placed with Xiaomi



Vaishali Kiran Placed with GEP Worldwide



Sourabh Choudhary Placed with Aditya Birla Fashion & Retail



MENTORED BY KNOWLEDGE MAKERS



Professor Ph.D. (MDS), M.B.A (F.M.S.)

Research Area: Supply Chain Management, Quality Management, Business Strategy Teaching Area: Operations Management



Yogesh Agarwal

Distinguished Professor Ph.D (Case Western Reserve University, Cleveland, USA), Post-Graduate Diploma in Industrial Engineering (NITIE)

Research Area: Combinatorial Optimisation, Integer Programming, Telecommunications Network

Teaching Area: Operations research, game theory, computer simulation, & network modeling



Richa Srivastava Assistant Professor Ph.D. (BHU), NET, M.Sc.

Research Area: Bayesian Statistics, Regression Analysis, Data Analysis, Biostatistics

Teaching Area: Quantitative Analysis, Operations Research, Research Methodology, Econometrics, Statistical Inference, R Software



Saumyaranjan Sahoo Assistant Professor Ph.D., MBA

Research Area: Production Planning & Scheduling, Industry 4.0, Internet of Things, and Manufacturing Sustainability

Teaching Area: TQM, Operations Management, Technology & Innovation Management.

STUDENT SPEAK



Here I got the opportunity to learn from real world examples and problems rather than made up scenarios in class. I found the faculty to be particularly engaging and welcoming in exchange of ideas and thoughts.

Hansa PGDM 2022-24

OUR ELECTIVES IN OPERATIONS MANAGEMENT

- **Business Forecasting Cloud Computing for Business Management** Cloud computing for Retail Dashboard Reporting Using Advanced Excel Data Analytics Using Advanced Excel Data Visualization Database Management System E-Commerce **Enterprise Resource Planning** Intelligent Interface for Managerial Decisions IT Tools for Finance Knowledge Management Retail Analytics using Advanced Excel Web Analytics and Social Media Advance Operations Management Advance Quantitative Techniques
- Business Forecasting Logistics Management Managing Service Operations Materials and Inventory Management Operations Management Operations Research Operations Strategy Optimization Techniques in Business Operations Optimization Techniques in Retail Operations Project Management Service Operations Management Supply Chain Management Total Quality Management Machine Learning

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.



BUSINESS ANALYTICS

LEADING ALUMNI FROM BUSINESS ANALYTICS DOMAIN



Arpan Sanyal Project Manager EY Batch 1997-99



Akhil Gupta Vice President Bank of Singapore Batch 1998-2000



Madhukar P Senior Associate Director KPMG Batch 2001-03



Richa Rai People Insight & Analytics Partner Amazon Batch 2008-10



Zaryab Ahmar Associate Director S&P Dow Jones Indices Batch 2008-10



Bhawani Shekhawat Manager Genpact Batch 2009-11



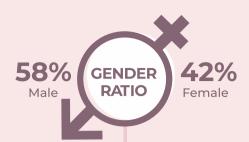
Kush Kaushish Assistant Vice President Barclays Batch 2010-12



Divya Singh Business Analysis Manager Cisco Batch 2010-12

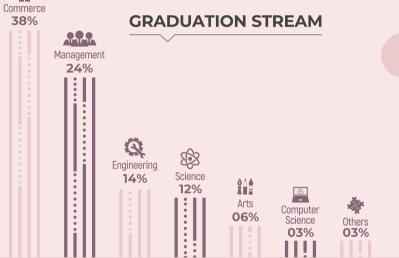


Akanksha Gupta Business Analyst Cognitio Analytics Batch 2014-16



POOL OF TALENTS

BUSINESS ANALYTICS



JAIPURIA CHANGEMAKERS SPEAK 2.0



Opinions do not make you successful, Facts make you successful, Analyzing data makes you successful, Prioritizing things makes you successful.

Apurva Purohit

Former President, Jagran Prakashan Ltd

PLACEMENT HIGHLIGHTS (Batch 2020-22)



Ansh Wason Placed with Accenture



Tulsi Oiha Placed with

Barclays



Srijan Jha Placed with FIS Global



Mahak Mehta Placed with Merkle Sokrati



Ritu Manak Placed with Deloitte





Deepak Singh Adjunct Professor Ph.D. (IIT-K), M.Tech.

Research Area: Information Security, AI & Machine

Teaching Area: Management Information Systems,



Gour C. Saha Professor Ph.D. (AIT-Thailand), MBA

Research Area: Analytics, Supply Chain, Service Quality

Teaching Area: Statistics, Research Methodology, Analytics



Shivani Bali Professor Ph.D. (DU), M. Sc., MBA

Research Area: Analytical Skills, Data Analysis, Predictive Modelling

Learning, IoT, Big Data Analytics

Business Analytics and Cloud Computing

Teaching Area: Operations Management & Business Analytics



P. Mary Jeyanthi Associate Professor Ph.D. (VELS University), MCA, Certificate in Data Science (Harvard)

Research Area: Business Analytics, Business Intelligence, Big Data Analytics

Teaching Area: Business Analytics, Information Systems, Predictive Modelling, Block chain

STUDENT SPEAK



Besides professional growth, Jaipuria Institute gives you the most exciting offerings for your personal growth. This is truly one of a kind experience that you have to witness to fully understand and appreciate.

Mohammad PGDM 2022-24

OUR ELECTIVES IN BUSINESS ANALYTICS

Block Chain Analytics
Business Analytics for Managers
Data Mining
Data Visualization & Big Data
Financial Analytics
HR Analytics
Introduction to Business Analytics
Machine Learning & Artificial Intelligence
Optimisation Techniques for Business Analytics

Predictive Analytics Spreadsheet Modelling Supply Chain Analytics Text Analytics Applied Analytics Modelling Programming for Business Analytics Dashboard Reporting using Advance Excel Operations Analytics Big Data and NLP

CHOSEN BY TOP RECRUITERS



*The pool of electives is indicative and may change as per academic and industry requirement. The offering of electives differ from campus to campus and programme to programme.

PICK NEW COURSES TO LEAD A COMPLEX WORLD

CORE COURSES



WHAT MANAGERS NEED TODAY

Cross -cultural understanding Interdisciplinary knowledge Critical thinking Intuition with analysis Creativity Holistic problem solving Social responsibility Global awareness Future ready mindset

BE READY WITH THESE SKILLS

LIBERAL ARTS ELECTIVES

A Life of Happiness & Fulfillment Classical Sociological Theory Culture, Creativity and Market Foundations of Positive Psychology French Language German Language Indian Philosophy Introduction to Philosophy Modern History of India Social Norms and Social Change Society and Culture Spanish Language The Science of Well-being

Jaipuria SUPPLEMENT YOUR LEARNING AT YOUR OWN PACE

Enhance your knowledge & skills from the bouquet of online courses offered along with the regular curriculum

Achieve Your Goals Building High Performance Teams Change Management for Organisations Crack Every Interview Delegation and Empowerment Design Thinking for Innovation Developing Entrepreneurship Qualities Enhance Your Emotional Intelligence Fundamentals of Business Analytics Google Ads Master Class 2022 How to be a Master Communicator Journey towards Gender Equality MS Excel for Data Science & Machine Learning Negotiate to Win Planning and Decision Making Prevention of Sexual Harassment (POSH) Sales Mastery Solving Complex Problems Statistics for Data Science & Machine Learning Strategic Management for Professionals Understanding Corporate Social Responsibility Unleash Your Potential Unlock Creativity Women: A Key Differentator



Be inspired by the lives of great leaders & visionaries, through guest lectures and visits that are planned on campus round the year

AASHISH SHARMA VP & Head of Group Sales, Capgemini

A D BURMAN AVP-HR, Maruti Suzuki

AMIT MALIK CEO & MD, Aviva Life Insurance Company

AMIT KUMAR DAS Senior Director People & Organisation, Novo Nordisk India

ASHU SAWHNEY Vice President - HR, DCB Bank

ASHWINI KUMAR TEWARI Managing Director (IBT&S) State Bank of India

ANKUR KHARE Specialist - Training & Adoption COE, SAP

ASHISH BHALLA Associate Director - HR, HCL Technologies

BHAVYA MISRA Director & Head HR, Lenovo India

BRIJ NANDAN YADAVA Executive Director, DLF Limited

BRIJESH SINGH Sr. V.P., Marcom, YES BANK

CHANDRA BHATTACHARJEE CHRO, Grasim

DAMAYANTI BANDOPADHYAY Director, PwC Acceleration Centers

DEEPAK CHHABRA MD, Timex Group India Limited DR. LAWRENCE FERNANDES Director Retail Learning, Retailers Association of India

DR. VINOD KUMAR MURTI Country Head, Institute of Analytics, London

KANWAL JEET JAWA Chairman & MD, Daikin Air-Conditioning India Pvt. Ltd

MAHESH KUMAR BHIMIREDDY Senior Tax Manager, Deloitte

MANOJ KOHLI Country Head, Soft Bank India

MANOJ PANDEY Seniro Director, Data & Analytics Cisco

MANOJ TANEJA Head of Digital, Crocs India

NISHANTH APPAIAH MITTU Chief Marketing Officer, Sectona

PALLAVI TYAGI EVP & CHRO India, Capgemini

PANKAJ SINHA MD, The Coca-Cola Company

PRITIMAN SARKAR Sr. Vice President & Business Head, SBI Cards

PUNIT PURI EVP & Group CHRO, Tata Motors Finance

RAJ KAMAL GILRA Regional Sales Director, Tata Consumer Products

RASHESH SHAH CHAIRMAN & CEO, Edelweiss RAVI HEMNANI Vice President HR & Head Learning Nuvoco Vistas Corp.

ROHIT THOMAS KOSHY Director, EY

SANJIV MATHUR CEO Sub-Sahara Africa, IFFCO Group

SEEMA BANGIA Chief People Office, Mahindra Defence

SHACHINDRA NATH VC & MD, Ugro Capital

SHAKUN KHANNA Vice President & Head, SaaS Alliances & Channels, Oracle

SHANTAM SHARMAA Director HR, OPPO

SHENIL VARGHESE PUDUSSERY Head HR Commercial & Global Operations, Biocon Biologics

SUDHA MANOJ MD, Deloitte US India

SUNIL GOYAL Dy.Chief Executive Officer, Sopra Steria India

VARUN KHAITAN Co-Founder, Urban Company

VARUN SRIDHAR CEO, Paytm Money

VIMAL PANDEY CEO, VI John

VISHWANATH TIWARI Vice President, Exide

THE WORLD IS WAITING FOR YOU



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It was a priceless experience. The immersion programme has impacted my life by widening my views not only by getting to know the global practices and culture at Dubai, but also by learning from other foreign students from across the globe.

Subrato PGDM 2021-23 Visited UAE on International Immersion Programme







OUR INTERNATIONAL TIE-UPS

ARA Institute of Canterbury College De Paris European International College Global Business Studies Rennes School of Business Regenesys Business School Royal Institute of Management Skyline University College Sohar University WelTech & Whitireia Middlesex University New Zealand France Abu Dhabi Dubai France South Africa Bhutan UAE Sultanate of Oman New Zealand Dubai





ARE YOU READY TO BE UNLIMITED?

APPLY NOW Choose the right course you wish to study as well as your preferred campus

Check the eligibility criteria

You must have a minimum of 3 year's Bachelor's Degree, with at least 50% marks or equivalent CGPA in any discipline from any University incorporated by an Act of the Central or State legislature in India or other educational institutions established by an Act of Parliament or declared to be deemed as a University under Section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India.

Understand the Selection Process

The selection to Post Graduate Diploma in Management programme is purely based on the cumulative performance in CAT*/MAT/XAT/CMAT/ATMA score followed by group discussion and personal interview. We will assess your profile and suitability for the program through case based group discussion and personal interview. If you are appearing for the final examination for the Bachelor's degree (or equivalent examination) and are expected to complete all requirements for obtaining the Bachelor's degree by 30th June 2023, than you can also apply, subject to furnishing evidence to that effect latest by 1st October 2023; otherwise, you may be asked to withdraw from the programme.

The objective is to identify and assess your interpersonal skills in addition to the overall knowledge. Due weightage is given to past academic achievements and work experience respectively, as per the set parameters by AICTE.

The Selection Weightages

PARAMETER	WEIGHTAGES
Score in CAT'/MAT/XAT/ATMA/ GMAT	45%
Case Based Group Discussion	15%
Personal Interview	20%
Academic Performance in X Std, XII std, Degree/ Post Graduate Degree	15%
Work Experience, Sports & Extra Curricular Activities	05%

Apply Online

Applications for our postgraduate programmes are made directly on our website. You just need to visit and click apply now. The application process comprises of 3 steps;

Step 1

Step 2

Register with your credentials Make a non refundable payment of INR 1000/towards application fees through any of the online payment modes. Step 3

Fill the application form with your personal and academic details.

Speak to our Counsellor

Once you submit the application, you may contact our admission counsellor to know about the selection process, date and venue and to seek further guidance about studying at Jaipuria.

Selection and Enrolment

Selection will be based on your performance during the selection process. If shortlisted you will receive an admission decision/offer letter within two weeks, including decisions on any financial assistance/scholarship.

You have to submit required documents along with the first-trimester fee to confirm your admission.

FEES[#], SCHOLARSHIP & EDUCATION LOAN

PGDM at Jaipuria is an excellent and affordable investment for your future. On an average, graduates earn more than the MBA course tuition fees during their first year of employment after the MBA equivalent PGDM. Most candidates fund their studies with a mix of personal funds, loans and scholarships.

The programme fee includes tuition fees and other related costs. Essential courseware will be provided from the well stocked book bank of campus library for the duration of the course on a returnable basis. The fee is payable in six installments across the period of the course.

Hostel fee is payable for the year along with the first installment and fourth installment of the programme fee. The selected candidate must pay their first installment of fee within stipulated time as mentioned in the admission offer letter.

For details of hostel fees visit: https://www.jaipuria.ac.in/admissions/

CAMPUS	LUCKNOW		NOIDA	JAIPUR		INDORE	
Particulars	PGDM	PGDM-FS	PGDM-RM	PGDM/SM/M	PGDM	PGDM-SM	PGDM
lst Year Fees	625000	575000	575000	675000	570000	500000	515000
2nd Year Fees	625000	575000	575000	675000	555000	500000	510000
Total Fees	1250000	1150000	1150000	1350000	1125000	1000000	1025000

A refundable Security Deposit of Rs. 10,000 to be paid along with first Installment in addition to the fee above.

*Jaipuria Institute uses CAT score for short-listing of candidates for Post-Graduate Diploma in Management/MBA programmes. IIMs have no rule either in the selection process or in the conduction of the programme. I **The selection parameter is subjected to change as per AICTE Norms.

Scholarships

In order to reward outstanding talent and to ensure that fears about finance do not constrain our prospective students from considering study at Jaipuria Institute of Management. We offer number of scholarships*.

These scholarship will be awarded on first come first serve basis to a limited number of scholars, subject to submission of first installment of fees. The scholarship amount is equally divided in two parts one for each academic year.

An awardee shall be eligible to recieve the scholarship in the second year only if he/she maintains a requisite CGPA at the end of the first year. In addition, Jaipuria also offers a sibling scholarship of Rs 1 lac. spread across two years. Overall Jaipuria offers scholarship of more than 6 crores to deserving students based on different parameters.

Alumni Membership

At Jaipuria you will get an opportunity to network with alumni across four campuses. Be a member of the Alumni Association and reap lifelong benefits from the largest alumni network spread across the globe. The registration fee for the lifetime membership is Rs. 2500/- plus applicable tax to be paid separately in favour of respective campus alumni associations.

IDFC First Scholarship[#]

IDFC FIRST Bank MBA scholarship is a need-based scholarship where ₹2,00,000 is granted for two years of full-time MBA education to students that have secured admissions in B-schools on their own merit and have a family income of less than 6 lakhs per annum.

This scholarship aims to make post graduate education in Business studies accessible to those who are meritorious but are unable to afford it due to financial constraints.

Refund Policy

The refund policy of the Institute in case of withdrawal/cancellation of admission in the MBA

Education Loan

Arrangements are made with all major national, private banks, and NBFCs for education loans at lowest possible interest rate. Requisite documents should be provided by the selected students for assistance in obtaining the loan, Jaipuria has tied up with several banks nationally for facilitating educational loan to its students. Jaipuria is one of the approved institution for **SBI Scholar Loan**.

Visit website for detail.

equivalent PGDM courses is as per the rules of AICTE vide its Public Notice Advt. No. AICTE/Legal/04(01)/2007

#This scholarship is awarded by an external agency and the institute has no influence in selection or award of scholarship For details visit: https://www.idfcfirstbank.com/csr-activities/educational-initiatives/mba-scholarship

*The Institute reserves the right to amend the fees and scholarship without prior notice.



CORPORATE OFFICE

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LUCKNOW

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